

REGION 6 AMENDMENT TO BID FOR INTEGRATED RESOURCE CONTRACT FS-2400-14BV

Additional Information in the Development of Technical Proposals

The attached Technical Proposal template provides prospective Bidders with additional information on how to develop their technical proposal and what specific items to address or emphasize. These items cover areas of special concern to the Forest Service and the community collaborative which has participated in the development of this project. They are areas where tradeoffs between price and quality will be considered. You may use the attached template or use your own format, however all items listed in the following technical proposal template are to be addressed in your Technical Proposal.

Remember!

- What you put down in your Technical Proposal becomes a binding part of the Contract (see GT.3.1.1 Inclusion of Technical Proposal). **Do not include items you do not intend to do!**
- If it fits, include adaptive approaches. These might help to make sure you are not tied into actions that may become unnecessary. They can also be used to describe to the Forest Service how operations will be done differently if problems arise.
- We understand that what you put in your Technical Proposal may have a price tradeoff. The government is looking for the offer that is both technically acceptable and whose technical/price relationship is the most advantageous to the Government.

Also, to further assist you in completing the technical proposal, the italicized text provide contractors with details on information to provide in response to the evaluation criteria. Suggestions listed are not all inclusive and the contractors should add other information as appropriate.

Technical Proposal
Cord Stewardship Integrated Resource Contract

PREPARED FOR THE BLY RANGER DISTRICT
FREMONT-WINEMA NATIONAL FOREST

NOTE:
SUBMISSION OF OFFERS AND TECHNICAL PROPOSALS ARE DUE BY
September 21, 2012 11:00 AM

This Technical Proposal is being submitted in response to the advertisement of the Cord Stewardship Integrated Resource Contract advertised on August 22, 2012 in the Herald and News. A Price Proposal is submitted on the enclosed "Offer For Integrated Resource Contract" form FS-2400-14BV.

I understand that the Cord Stewardship Integrated Resource Contract will be awarded based on a Best Value determination. One award will be made to the Offeror (a) whose proposal is technically acceptable and (b) whose technical/price relationship is the most advantageous to the Government.

This Technical Proposal, along with the FS-2400-14BV Price Proposal, constitutes a firm offer and binds this company to accept award under the terms of the sample contract, the offer form, and any of the accepted terms of this Technical Proposal.

Name of Offeror:

By: (signature)

Date:

PRICE PROPOSAL

Price Proposal (complete, sign, and enclose form FS-2400-14BV)

NOTE: For the Cord Stewardship Integrated Resource Timber Contract, all technical factors, when combined, are approximately equal to cost or price when evaluating offers.

TECHNICAL PROPOSAL

In preparing your Technical Proposal, the contractor is to keep in mind the following end results, specifications and objectives that are to be met with the how-to's of meeting them described in your technical proposal. The contractor is to develop specific responses to individual units to describe how the end results, specifications and objectives are to be achieved.

LIST OF END RESULTS, SPECIFICATIONS AND OBJECTIVES TO BE MET WITH THE HOW-TO'S DESCRIBED BY THE CONTRACTOR IN THEIR TECHNICAL PROPOSAL	SUBDIVISIONS
How you will minimize soil compaction, displacement, and disturbance from equipment use during felling, skidding, and removal of included timber.	ALL
How you plan to remove the Included Timber, and the Timber Subject to Agreement Green Biomass Convertible, if included in your proposal.	ALL
How you will determine and meet the operating conditions at K-G.4.1#, specifically: Machinery is permitted off designated skid trails when residual stand protection objectives can be met under one of the following conditions: (1) The ground is frozen to a depth of 4 inches; (2) The ground is covered with 18 inches of compacted snow; (3) Soil moisture levels are 15% or less.	ALL
How you will protect residual trees from damage during all contract activities.	ALL
How you will meet slash treatment requirements as described in K-G.7.4.1#	ALL
How your Road Maintenance plan will assure a maintained safe travel way for you and your employees and FS personnel, and how you will leave roads in the same condition after use as before use.	All roads used during contract activities.
What your plan of operation and timing is for Projects 001, 002, and 003 – Cut, Skid, and Deck, and if included in your Technical Proposal, the removal of the material. See A.4.3 and K-G.9# for description of projects.	ALL
Minimize the number of tractor/forwarder skid trails needed to remove trees.	ALL
How you will deal with the seasonal operating restrictions affecting the units identified in K-G.3.1.5# and the restricted roads in K-F.1.2#.	ALL
How you will implement the unthinned patches and openings for subdivisions calling for unthinned patches and openings as described in K-C.3.5.7#.	ALL
How you will implement the prescription for subdivisions using DxP as described in K-C.3.5.7#. Be sure to include, but not limited to, how the required basal area will be reached.	ALL

Contractor is advised to review provisions K-G.3.1.5#, K-G.4.1#, and K-G.4.2# in the sample contract for additional operational requirements and restrictions.

(i). Technical Approach

- A. Operating Schedule - provide an operating schedule showing how you plan to complete contract activities within the contract term.

Identify needed work activities, logical sequence of activities, and timing of activities for each Mandatory Stewardship Project listed in A.4.3 of the sample contract. Contract provisions to consider in completing the Operating Schedule include, but are not limited to:

- F.1.2 – Use of Roads by Contractor
 - K-F.1.2# – Use of Roads by Contractor
- F.1.3 – Road Maintenance

- K-F.3.1# - Road Maintenance Requirements
 - G.3 – Control of Operations
 - K-G.3.1.5# - Project Operation Schedule
 - G.4 – Conduct of Logging
 - K-G.4.1# - Specific Requirements
 - K-G.4.2# - Yarding/Skidding Requirements
 - G.7 – Slash Disposal
 - K-G.7 – Slash Disposal
 - K-G.7.4.1# - Slash Treatment Requirements
 - G.9 – Stewardship Projects
 - K-G.9# – Stewardship Projects

- B. Quality Control Plan - attach your General Quality Control Plan
- C. Methods - describe what logging methods will be used and how these will meet requirements. Describe how the selection of logging equipment will meet contract requirements.

(ii). Capability and Past Performance

- D. Fill out the following Capability and Past Performance Information Sheet for each of your key supervisory personnel and for each subcontractor you intend to use.

(iii). Utilization of Local Work Force

- E. On each of the attached Capability and Past Performance Information Sheets list the physical address of each subcontractor and whether they have historically done contracts within the Klamath, Lake, Jackson, and Deschutes counties area.
- F. How does your hiring, training, or subcontracting help to develop a multi-skilled local workforce and provide greater opportunities for year-round work in the Klamath, Lake, Jackson, and Deschutes counties area?

Capability and Past Performance Information Sheet

Name and Location of Company - (physical address of company)

Work Activities - (list applicable supervision, harvest, road construction, or stewardship projects)

Key Personnel - (list owner, field reps, etc.)

Provide a brief overall statement of key personnel used in similar or related projects. If subcontractors are certified in their areas of expertise, provide information as to when , what, and by whom they are certified.

Past Contracts - (list contracts within past 3 years which involve similar work. Include timber sales or stewardship contracts, identify the volumes, acres, district/forest, Sale Administrator, COR, Contracting Officer, status of the sale or contract, any other pertinent information) Below are some examples of information you may want to include:

Customer Satisfaction: *Satisfaction with Contractor's completed products and services, includes the subcontractors employed. Provide a brief overall statement of past customer satisfaction in similar or related projects.*

Timliness of Performance: *Compliance with delivery schedules; reliability; responsiveness to technical direction; assessment of liquidated damages. Provide a brief overall statement of timliness of past performance in similar or related projects.*

Business relations: *Management effectiveness, or ability to manage projects involving subcontracts, working relationship with the Contracting Officer and technical representatives, reasonable/cooperative behavior, flexibility, effective contractor recommended solutions, businesslike concerns for government's interests.*

Cost control: *Ability to complete contracts within budget (at or below); reasonableness of price change proposals submitted; providing current, accurate, and complete billings.*

Equipment - (list specific equipment that will be used to accomplish the contract activity)

Methods - (indicate specific methods if appropriate)

Production Capability - (list production capability in terms of work activity unit of measure)

Special qualifications, experience, or education

General Quality Control Plan

Quality Control is an important emphasis item for the Cord Stewardship Integrated Resource Contract. Offerors are encouraged to develop an effective plan for ensuring that their operations are in compliance with all contractual requirements. Offerors should develop a General Quality Control Plan that addresses the following four items:

1. How will quality be monitored to assure performance standards are met?

Example: Break down the response into major work areas. For example logging, road maintenance, stewardship projects, etc. For all items, you might mention whether you want a pre-work in the field to discuss quality before activities begin.

Logging: List examples of the types of things that will be monitored, e.g. residual tree damage, soil displacement and compaction, determining whether appropriate logging conditions are met, cutting only designated trees (no orange), landing size, skid trail distance apart, etc. Indicate whether there is a separate quality control process and how often it will occur, i.e. is your field representative going to take some extra time every day/once a week to review all aspects of quality control? (or, do you just rely on every worker to do their job properly?) Will he/she be documenting the results of monitoring or just reporting problems verbally to the Contractor's Rep (CR) and Forest Service?

Project 001 - Cut, Skid, and Deck: Indicate the process you will use to determine whether you are meeting the required specifications.

Project 002 - Cut, Skid, and Deck: Indicate the process you will use to determine whether you are meeting the required specifications.

2. How will the quality control work be supervised?

This is the next higher level of supervision, i.e. how will the Contractor's Rep type supervise the Field Rep's work? How often can we expect the CR to be there? Will the CR do a sample inspection as well, e.g. "once a week the Contractor's Rep will review the results of the quality monitoring for that week (written or verbal) with the Field Rep and do a walk through sample inspection of the completed area to discuss and verify quality control inspections. If there are problems that were not identified by the Field Rep what will be done? (the FR says "everything looks great" and you find that an obvious problem with orange painted trees cut... someone's not doing their quality control job)

3. How will results of the monitoring be used to ensure quality performance?

If the inspections indicate a problem, how will that be addressed? For example, "The Field Rep will review the problem with those that did the work, require that it be reworked before further work is done (if it can be corrected), and inspect the next batch of work more frequently until it is determined that the problem is corrected. The Field Rep will report quality issues to the next higher level (Contractor's Rep) and to the Forest Service contract administrator".

4. Identify, by work activity, the personnel responsible for performing quality control?

As described above the Contractor's Rep supervising quality control will be _____. The Field Rep responsible for quality control monitoring of logging will be _____. The Field Rep for <name of work item> will be _____. The Field rep for <name of work item> will be _____.

or

Name of person will be the contractor's representative supervising quality control and all work items included in this contract.

or

Something similar to these.